



## OVERVIEW

Our client is a long established yacht repair and refit contractor specialising in paintwork, fairing, antifouling, and composite repairs on yachts around the world.

With a major paint project on a large yacht booked in, they were moving into a new facility with just two weeks to mobilise, alongside utilities, broadband, workshop fit out, and the wider operational setup needed to be ready on day one.

### DTC

Castlehill Business Park, Flexford Road,  
North Baddesley, Southampton, SO52 9DF

*We needed a supplier who understood marine paintwork and could just get on with it. DTC built the order lists from our history, supplied the cabinets, and had everything in place before the boat arrived.*

**Director**

## CHALLENGES

To fully set up and stock a new facility with the complete range of marine paint consumables, in time for the arrival of a large yacht, while the customer focused on the wider mobilisation of the new unit.

## SOLUTIONS

A complete consumables setup built from previous order history, supplied through DTC branded cabinets and flammable stores installed and stocked on site ahead of the boat's arrival.

## RESULTS

A fully stocked, ready to work facility on day one, with consumables managed end to end by DTC across the duration of the project.

## CASE STUDY

# MOBILISING A NEW MARINE REFIT FACILITY

## THE TWO WEEK MOBILISATION CHALLENGE

With a large yacht booked in for a major paint project, our client had two weeks to bring a brand new facility online before the boat arrived.

Setting up a new unit from scratch carries a long list of competing priorities: utilities, broadband, workshop fit out, equipment, and the operational setup needed to start work on day one.

Sourcing, ordering, and organising the full range of marine paint consumables would have absorbed significant time and management attention at exactly the wrong moment. With the project schedule already set, any stock gap on arrival risked lost productive time and pressure on margin.

## A HANDS OFF CONSUMABLES SOLUTION

The customer left the consumables setup to DTC completely. Using their previous order history, our team built tailored order lists covering the full range of products relevant to marine painting, including abrasives, masking, paint sundries, solvents, fillers, application equipment, and PPE.

DTC branded cabinets and flammable stores were supplied and installed on site, providing organised, compliant, and accessible stock holding. Cabinets were stocked ahead of the boat's arrival, with restocking, top ups, and deliveries handled by DTC throughout the project.

## READY FROM DAY ONE

The result was a fully kitted facility, ready to start work the day the boat arrived. Consumables were one of the few areas of the mobilisation the customer did not need to think about, freeing time and attention for the higher value setup tasks only they could do.

The benefits continued through the project itself, with less time chasing stock, fewer interruptions, and a more predictable cost base.

The combination of DTC branded storage, history based order lists, and managed replenishment meant the customer could focus on delivering a high quality paint job to schedule, protecting both the customer relationship and project profit.

